

COGNITIVE COACHING

COGNITIVE COACHING: Developing Self-Directed Leaders and Learners, 3rd Edition

Arthur Costa, Robert Garmston

In this new edition, Costa and Garmston let you know about their own learning, and how new research and practice can support individuals and schools in reaching higher, more satisfying and more holistic performance. Organised into four sections, the book clearly and effectively presents these concepts: the meanings of cognitive coaching; the basics of teaching excellence; strategies & tactics for engaging in coaching; and how to integrate Cognitive Coaching.

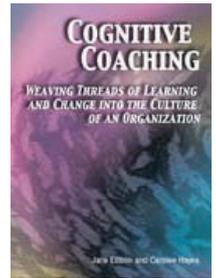


CG3646 • \$75.95

COGNITIVE COACHING: Weaving Threads of Learning and Change Into the Culture of an Organization

Jane Ellison, Carolee Hayes

This invaluable new guide is ideal for teachers, administrators, staff developers and district leaders familiar with Cognitive CoachingSM, this resource shows you what practitioners who have actually learnt and used Cognitive CoachingSM think about its applications - how they value its premises, practices and outcomes, and how they have found ways to integrate it into their own work cultures.



CG068X • \$42.95

COGNITIVE COACHING: Memory Mats, 3rd Edition

Center for Cognitive Coaching

This newly updated set of Cognitive Coaching memory mats includes two full-colour memory mats, and is the perfect resource for any educator looking to implement cognitive coaching practices in their classroom or school. Essentially a set of four memory mats, each double-sided laminated card features two of the four cognitive coaching concepts: Cognitive Coaching Content and Problem-Resolving Conversation; and Reflecting Conversation and Planning Conversation. These mats are designed to help elicit key skills and concepts while enhancing coaching effectiveness, and provide useful questions and directions to improve the overall cognitive coaching process.

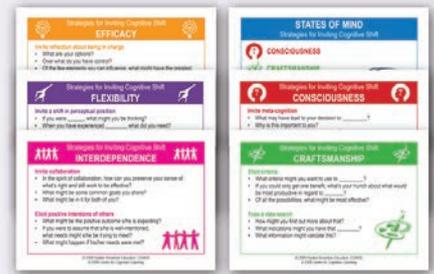


CFAS6050 • \$15.00

COGNITIVE COACHING: States of Mind Cards (set of 5)

Center for Cognitive Coaching

These full-colour, laminated cards, one for each of the five States of Mind, are useful tools for training and practice. They can be used in a variety of ways to assist learners in becoming fluent with questioning for States of Mind. Dimensions: 140 mm x 100 mm.



CG4435 • \$15.00

Cognitive Coaching:

States of Mind Cards (set of 5) x 10 CG4436 • \$130.00

COGNITIVE COACHING: Desktop Guide

Center for Cognitive Coaching

This product was first suggested by a participant in the Cognitive Coaching Foundation Seminar when she described how her learning might best be supported. The desktop guide is a tabbed, fingertip reference that sits on a desk as a table tent. It provides hands-on tips for all three maps, including sample questions.



CG4428 • \$25.00

COGNITIVE COACHING COMPLETE SET

Center for Cognitive Coaching

This set contains:

- Cognitive Coaching Memory Mats (CFAS6050)
- Cognitive Coaching Desktop Guide (CG4428)
- Cognitive Coaching States of Mind Cards (set of 5) (CG4435)



CG4437 • \$55.00

TRANSFORMATIVE TALK

Gavin Grift

Transformative Talk assists an aspirant Cognitive Coach in building their coaching capabilities. It draws upon each of the insights and experiences of Cognitive Coaching training associates and agency trainers who are 'walking the talk' in their own lives and careers. Each chapter at varying degrees reflects personal journeys shared with the explicit intention to assist you in making connections to your own work and your growth as a Coach. The material has been selected to support educators who fulfill a variety of different roles. You will find information, insights and strategies to assist your growth from a variety of perspectives. These include reflections to assist classroom teachers, school leaders, principals, support staff, coaches, systems leaders and researchers. Transformative Talk encourages you to unleash the power of Cognitive Coaching for the students and colleagues you work with and in your ongoing goal to build both your identity and capacity as a mediator of thinking.

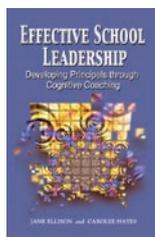
HB1734 • \$35.95



EFFECTIVE SCHOOL LEADERSHIP

Jane Ellison, Carolee Hayes

The challenges of the principalship are evolving, demanding a new skill set for leaders. In Effective School Leadership: Developing Principals through Cognitive CoachingSM, Ellison and Hayes set forth a practical guide to assist systems in responding to the critical need for leadership development.



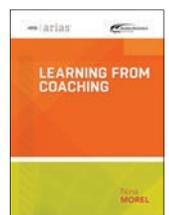
CG0698 • \$42.95

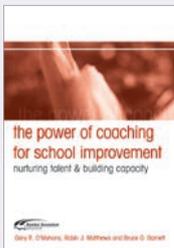
ASCD ARIAS PUBLICATION: Learning From Coaching

Nina Jones Morel

A coach can be a much-needed partner in navigating changes and challenges helping teachers handle a variety of instructional issues. Educator and instructional coach Nina Morel addresses the benefits of coaching along with common questions and concerns teachers have about entering into coaching relationships. Coaching relationships can enhance school culture, teacher satisfaction, professional growth and student achievement.

SF114066 • \$15.00



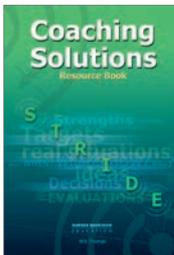


THE POWER OF COACHING FOR SCHOOL IMPROVEMENT

Gary O'Mahony, Bruce Barnett & Robin Matthews
• 1 74170 757 9

This book is part of a series of workshops on coaching conducted by the authors. They are determined to educate leaders and teachers in the concept of coaching, and this book is designed to understand and explain coaching in an educational context to promote professional learning and growth. It aims to help leaders, teachers and other educators develop a culture of coaching in their schools. It provides a conceptual way of viewing coaching and how it can contribute to improving school life, and clarifies how coaching as a form of professional learning can be applied to different contexts within schools.

HB7579 • \$25.95

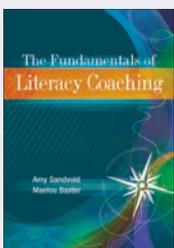


COACHING SOLUTIONS RESOURCE BOOK

Will Thomas, Alistair Smith • 1 74101 801 3

This is the perfect companion to Coaching Solutions, the original groundbreaking education coaching text from NEP. It provides practical ways to help individuals, teams and organisations secure peak performance through a coaching approach. It contains a concise summary of all of the key elements of coaching practice, along with a well-organised and accessible bank of resources.

NE8013 • \$69.95

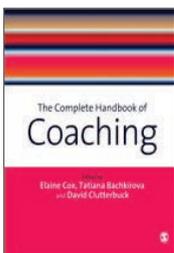


THE FUNDAMENTALS OF LITERACY COACHING

amy sandvold • 1 74170 264 x

Whether you wish to start a literacy coaching initiative or be an effective literacy coach to your colleagues, this guide has all the steps and strategies you need, including: Roles and responsibilities of literacy coaches; Keys to building positive collaboration among literacy coaches, support staff, and faculty members; Fundamentals of adult learning applicable to a coaching relationship; Routines that support and sustain a coaching effort; Ideas to help you monitor the effectiveness of your initiative; and ways to communicate effectively to students and fellow teachers. This book is an indispensable guide for those seeking to improve the quality of literacy education in their schools.

107084 • \$25.00

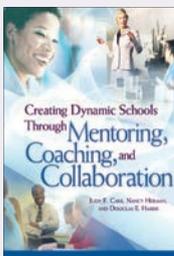


THE COMPLETE HANDBOOK OF COACHING

David Clutterback, Tatiana Bachkirova, Elaine Cox • 9781743303542

Written by leading international authors, each chapter makes explicit links between theory and practice and generic questions will facilitate further reflection on the topic. There are also suggestions for reading and short case studies. This is the first book to explore the differences between the theoretical perspectives of coaching and the links between these perspectives in relation to contexts, genres, and media of coaching.

SA3542 • \$49.95

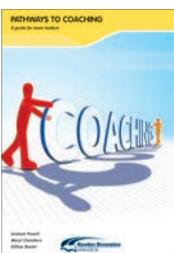


CREATING DYNAMIC SCHOOLS THROUGH MENTORING, COACHING AND COLLABORATION

Judy Carr, Nancy Herman, Douglas Harris • 9781741709385

Create a school environment that ensures improvement ideas are more likely to succeed by using the guidelines and strategies from this book. After the authors present the foundational principles of group decision-making in a collaborative school, they explain the functions that are key to a dynamic school that embraces change and improvement.

103021 • \$42.95

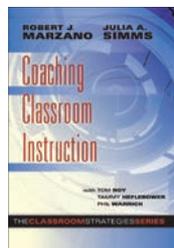


PATHWAYS TO COACHING

Graham Powell, Marly Chambers, Gillian Baxter • 9781741704440

This handbook explains the what, why and how of coaching. It explores the skills that will enable team leaders to put coaching into practice with their team. The book covers: • What makes a good coach? • Matching coaching styles to teachers' needs • Structuring a coaching session • The skills of effective coaches • Coaching and CPD

HB4448 • \$29.95

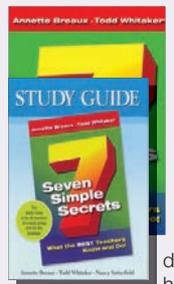


COACHING CLASSROOM INSTRUCTION: The Classroom Strategies Series

Robert J. Marzano, Julia A. Simms • 9781743306741

A must-have resource for individual educators, teams, or coaches, this book covers approaches for boosting professional growth and macrostrategies that are responsive to student needs. Learn how to offer targeted feedback to teachers, empowering them to identify how they can improve their knowledge and skill. Step-by-step guidelines will help teachers increase their performance on the 280 research-based strategies from *Becoming a Reflective Teacher*.

SOT6741 • \$39.95

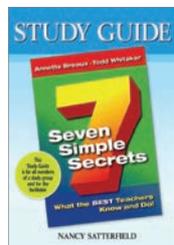


SEVEN SIMPLE SECRETS

Annette Breaux, Todd Whitaker • 9781742392066

This book reveals – The Secret of Planning, The Secret of Classroom Management, The Secret of Instruction, The Secret of Attitude, The Secret of Professionalism, The Secret of Effective Discipline, The Secret of Motivation and Inspiration. Implementing these secrets will change your life both in and out of the classroom. But most importantly, implementing these secrets will enhance the lives of every student you teach. Strategies include: How to make your objectives clear; how to discipline proactively; how to ensure active student involvement; how to improve the attitudes of your students; and many more!

EYE2066 • \$32.95

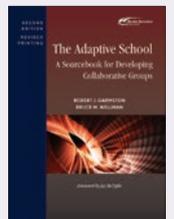


STUDY GUIDE: Seven Simple Secrets

Nancy Satterfield • 9781742392073

This Study Guide provides prompts and checklists to assist you as you reflect on the Seven Simple Secrets. It also serves facilitators and staff developers as a tool to help you organise book study groups. Seven Simple Secrets focuses on those attributes that have been found to be the keys for being your absolute best as a classroom teacher. This study guide can help you reflect on how the seven secrets can assist you in your daily challenges of teaching and improving student learning.

EYE2073 • \$19.95



THE ADAPTIVE SCHOOL

Robert Garmston, Bruce Wellman • 978176001139

The Adaptive School is about developing strong schools in which collaborative faculties are capable of meeting the certain challenges of today and the uncertain challenges of tomorrow. Some schools are making remarkable gains in improving student achievement, increasing attendance, attaining higher post-school accomplishments, and developing satisfying relationships with their communities. Some schools produce only fair results; others languish. We believe that all can be

better. Designed as a sourcebook to support you in developing and facilitating collaborative groups to improve student learning.

CG1390 • \$49.95

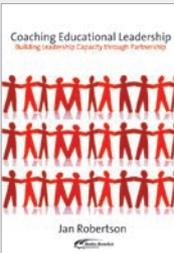


COACHING SOLUTIONS

Will Thomas & Alistair Smith • 1 74101 703 3

Coaching Solutions is a flexible guide to coaching in schools, including sections on: • what is coaching? • how do you coach? • where do you begin? • how do you develop a coaching organisation? It provides dialogues and case studies and cites evidence of success. There are examples of schools using coaching successfully to bring about change as well as masterclasses at the end of every chapter.

NE7033 • \$49.95



COACHING EDUCATIONAL LEADERSHIP: Building Leadership Capacity Through Partnership

Jan Robertson • 1 47170 422 7

Coaching Educational Leadership is about building leadership capacity in individuals, and in institutions. This book: challenges you to critically reflect on your leadership and professional relationships; offers practical activities and exercises; describes leadership coaching based on reciprocal processes; seeks to connect theory and practice; and provides a basis for workshop activities in coaching, appraisal and mentoring.

SA4227 • \$69.95



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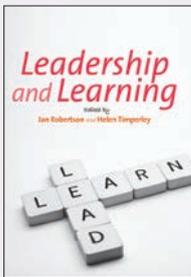


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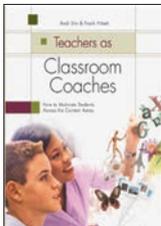


LEADERSHIP AND LEARNING

Jan Robertson, Helen Timperley • 9781743306345

Bringing together internationally recognised scholars this book focuses on the relationship between leadership and learning for the education community. Leadership and Learning draws together a wealth of knowledge and research in the field across a variety of contexts, such as system leadership, professional learning communities and leading different cultures. Leadership and Learning will also be useful for anyone taking advanced programmes in educational leadership and management.

SA6345 • \$49.95

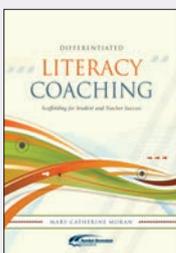


TEACHERS AS CLASSROOM COACHES: How to Motivate Students Across the Content Areas

Andi Stix & Frank Hrbek • 1 74170 259 3

This book explains how proven coaching strategies can help you inspire students and boost performance in any subject and year level. Discover why a coaching environment creates more student motivation and higher engagement. Learn the strategies and techniques that winning coaches use to help groups and individuals work more productively, overcome difficulties and achieve meaningful, and measurable, goals.

106031 • \$32.95

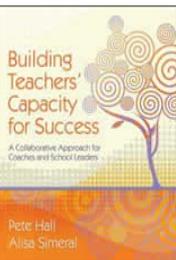


DIFFERENTIATED LITERACY COACHING

Mary Moran • 9781741706793

This research-based, school-proven approach helps you implement eight professional development formats ranging from coplanning and focused classroom visits to demonstration lessons and coteaching. An experienced literacy coach explains: How to design and deliver the most effective, most appropriate form of literacy coaching. The different roles and responsibilities of literacy coaches, Step-by-step procedures to help both new and experienced coaches collaborate more effectively with teaching colleagues.

107053 • \$39.95

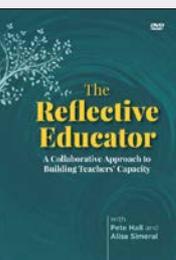


BUILDING TEACHERS' CAPACITY FOR SUCCESS

Pete Hall, Alisa Simeral • 9781742394633

Filled with clear, proven strategies and organised around two easy-to-use tools – the innovative Continuum of Self-Reflection and a feedback-focused walk-through model – this book offers a differentiated approach to coaching and supervision centred on identifying and nurturing teachers' individual strengths and helping them reach new levels of professional success and satisfaction. Anecdotes and examples from the field ensure you know what to look for, do and say in order to start seeing positive results.

109002 • \$39.95



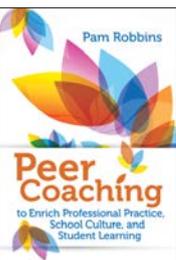
THE REFLECTIVE EDUCATOR: A Collaborative Approach to Building Teachers' Capacity DVD

Pete Hall, Alisa Simeral • 9781760019631

Profiling teachers working with administrators and coaches to take charge of their professional growth and move along the path to excellence by becoming reflective practitioners. Capacity building is the focus of author's work, and their strategies are becoming the model for instructional coaching in schools across the country. This book shows that teachers are a school's most essential strength. As their capacity for success increases, so does their ability to positively affect the

students they guide.

616027 • \$250.00



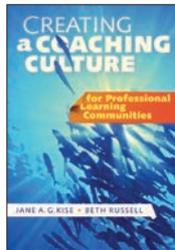
PEER COACHING TO ENRICH PROFESSIONAL PRACTICE, SCHOOL CULTURE, AND STUDENT LEARNING

Pam Robbins • 9781760016111

This book describes how any school can implement combining collaborative activities and peer coaching practices and experience positive changes in teaching, school culture and learning. Robbins explains how to develop a collaborative, learning-focused culture and build trust among colleagues; offers strategies for participating in difficult conversations that yield useful feedback; clarifies how to develop, sustain and

evaluate peer coaching efforts; and showcases exemplary peer coaching practices used in real schools.

115014 • \$36.95

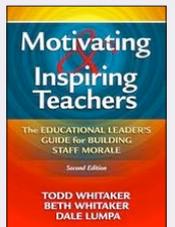


CREATING A COACHING CULTURE FOR PROFESSIONAL LEARNING COMMUNITIES

Jane Kise, Beth Russell • 9781742397566

Researchers agree that launching PLC teams may be easy, but turning them into productive, sustainable teams that improve adult and student learning is difficult. This book is designed to help you build a collaborative coaching culture that ensures all adults learn through activities that keep the team focused on student learning. Each chapter provides activities designed to meet a wide variety of needs so you can choose the ones that fit your leadership style, the learning styles of team members and the particular needs of the school.

SOT7566 • \$35.00



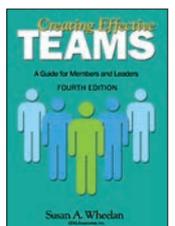
MOTIVATING AND INSPIRING TEACHERS SECOND EDITION

Todd Whitaker, et al. • 9781742393964

This book provides tools and resources that will allow all educators to approach work every day in an enthusiastic, focused and positive state of mind. Motivation strategies within this book include Maslow's hierarchy of needs, the importance of trust, Hertzberg's motivation-hygiene theory, group norm and comparison other. Other subjects raised include building a shared vision, understanding staff dynamics, and communication

and perception.

EYE3964 • \$45.95



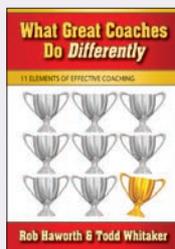
CREATING EFFECTIVE TEAMS: A Guide for Members and Leaders, 4th Ed

Susan Whealan • 9781743303559

Creating Effective Teams: A Guide for Members and Leaders, 4th Edition is a practical guide for building and sustaining top-performing teams. Based on many years of consulting experience with teams in the public and private sectors, Creating Effective Teams describes why teams are important, how they function and what makes them productive. Creating Effective Teams covers in depth the four stages of a team –

forming, storming, norming and performing – clearly illustrating the developmental nature of teams and describing what happens in each stage.

SA3559 • \$39.95

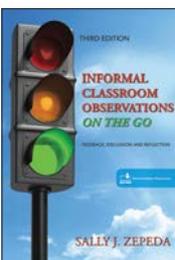


WHAT GREAT SPORTS COACHES DO DIFFERENTLY

Todd Whitaker, Rob Haworth • 9781742399881

This book describes the characteristics of great coaches. Where do they focus their attention? How do they spend their time and energy? And how can others gain the same advantages? Extending and applying the concepts in Todd Whitaker's best selling What Great Teachers Do Differently and What Great Principals Do Differently, this book frames the landscape of successful athletic teams from the perspective of great coaches.

EYE9881 • \$32.95

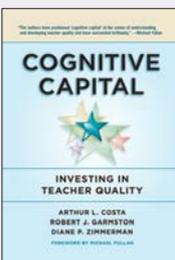


INFORMAL CLASSROOM OBSERVATIONS ON THE GO, 3RD EDITION

Sally Zepeda • 9781743306000

This book will assist with conducting informal classroom observations and supporting teacher skill development. The tools in this book are designed to increase efficiency of classroom walkthroughs, support professional development and give teachers the helpful feedback they need to improve student learning. The third edition of Zepeda's best seller features 11 new tools and guiding indexes that allow you to browse the tools that best fit your individual needs.

EYE6000 • \$54.95



COGNITIVE CAPITAL: Investing in Teacher Quality

Zimmerman, Garmston, Costa • 9781760011437

Providing teachers, schools and policy leaders with the rationale and new direction for enhancing the development of the intellectual capacity of educators, their performance and their ultimate effects on student learning. The authors focus on assisting teachers in developing awareness of their own ability to make effective judgements based on all their capabilities and experiences. When teachers weave internal expertise and external criteria together into the exquisite tapestry of teaching and learning, they gain confidence in their ability to make a

difference for all students.

TCP1437 • \$35.00



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	EYE2066	Seven Simple Secrets: What the BEST Teachers Know and Do!	\$32.95
	HB8806	Teachers as Architects of Learning	\$35.95
	106031	Teachers as Classroom Coaches: How to Motivate Students Across the Content Areas	\$32.95
	CG1390	The Adaptive School: A Sourcebook for Developing Collaborative Groups	\$49.95
	SA3542	The Complete Handbook of Coaching	\$49.95
	107084	The Fundamentals of Literacy Coaching	\$25.00
	HB7579	The Power of Coaching for School Improvement	\$25.95
	616027	The Reflective Educator: A Collaborative Approach to Building Teachers' Capacity DVD	\$250.00
	HB1734	Transformative Talk: Cognitive Coaches Share Their Stories	\$35.95
	EYE9881	What Great Sports Coaches Do Differently	\$32.95
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