

Art Costa and Robert Garmston's

# COGNITIVE COACHING<sup>SM</sup>

## Foundation Training Seminar

'Building the capacity of others'  
8 Day Intensive Training Seminar

Facilitated by  
Gavin Grift



## MELBOURNE

**Days 1–4:** Tuesday 5 - Friday 8 June 2012  
**Days 5–8:** Tuesday 21 - Friday 24 August 2012

The mission of Cognitive Coaching is to produce **self-directed** persons with the **cognitive capacity** for high performance **both independently and as members of a community**. (A. Costa and R. Garmston, 7th ed, 2009, "Cognitive Coaching Foundation Seminar – Learning Guide", Hawker Brownlow Education, Melbourne Australia)

### About the Program

Cognitive Coaching<sup>SM</sup> is a research-based model that capitalises upon and enhances teachers' cognitive processes.

In the eight-day Foundation Seminar, participants learn how to:

- Build trust by developing physical and verbal rapport.
- Develop an identity as a mediator of people's thinking.
- Utilise three mediative maps for planning, reflecting and problem resolving.
- Facilitate self-directed learning through reflective questioning.
- Develop teachers' autonomy and sense of community.
- Develop higher levels of efficacy, consciousness, craftsmanship, flexibility and interdependence.
- Distinguish four support functions: coaching, evaluating, consulting, collaborating.
- Practice coaching interactions to differentiate for individual needs.
- Utilise the coaching toolkit of pause, paraphrase, and pose a question.
- Apply coaching skills that enhance the intellectual processes of instruction.
- Distinguish between the five categories of feedback.

# Registration Form

**Art Costa and Robert Garmston's  
Center for Cognitive Coaching<sup>SM</sup>  
Foundation Seminar (8 days) – Melbourne**

**Center for Cognitive Coaching<sup>SM</sup>  
Accredited Cognitive Coaching<sup>SM</sup> Trainer**



Gavin Griff

**Date:** 5–8 June 2012 (Days 1 to 4)  
21–25 August 2011 (Days 5 to 8)

**Venue:** Milanos Brighton Beach Hotel  
Bayview Room  
4 The Esplanade  
Brighton, VIC, 3186

**Time:** 8.45 am to 3.45 pm (8.30 registration)

**Cost:** \$2200.00 (incl GST)  
This includes training materials

**Inquiries:** Questions relating to this training should be directed to  
e: info@hbpls.com.au p: 03 8558 2456  
www.hbpls.com.au

FL1110

### Registration details:

Name: \_\_\_\_\_

School/Institution: \_\_\_\_\_

Address: \_\_\_\_\_

State: \_\_\_\_\_ Postcode: \_\_\_\_\_

Phone B.H. (\_\_\_\_) \_\_\_\_\_ A.H. (\_\_\_\_) \_\_\_\_\_

Fax: (\_\_\_\_) \_\_\_\_\_ Mobile: \_\_\_\_\_

**Essential Information:** Please provide email address as all registrations will be confirmed by email.

Email: \_\_\_\_\_

I would like to receive emails from Hawker Brownlow Professional Learning Solutions about future workshops, conferences and the latest publications.

Special Dietary Requirements: \_\_\_\_\_

### Method of Payment:

- Visa    Mastercard    Amex (4% Surcharge)
- Cheque - Please make cheque payable to Hawker Brownlow Professional Learning Solutions
- Please Invoice School/Institution (Official purchase order must be supplied) Purchase Order Number: \_\_\_\_\_

Card Number:

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Amount: \$ \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Signature: \_\_\_\_\_



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