

# a framework for UNDERSTANDING POVERTY

**Certified Trainer**  
**Marie**  
**McLeod**



**Melbourne:**  
**Thursday 6 and Friday 7**  
**September 2012**

People in poverty face challenges virtually unknown to those in middle class or wealth – challenges from both obvious and hidden sources. If you work with people in poverty, some understanding of how different their world is from yours will be invaluable. A Framework for Understanding Poverty Training Seminar is based on the book by Ruby K. Payne, Ph.D, *A Framework for Understanding Poverty*. This one day seminar provides an in-depth study of information and issues that will increase the participants' knowledge and understanding of people in poverty.

This training gives educators powerful insights and strategies when dealing with students of varied socio-economic backgrounds.

Topics covered in this training:

- How economic class affects behaviours and mindsets
- The “hidden rules” within economic classes
- Characteristics of generational poverty and the impact of this for schools
- Interventions to improve educational achievements for disadvantaged students
- The eight resources that make a difference in success.

Related discussions include case studies, support systems, the role of language registers, discourse patterns and story structure.

**This seminar is designed for audiences of both primary and secondary-level educators.**

*“This seminar gave me the opportunity to see beyond the face of the student in front of me and understand the situations that he or she comes from. And how these situational factors can impact on my student’s ability to succeed.”*

- Secondary School Teacher

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## About Marie McLeod

**Marie McLeod** is a consultant and Training Associate with Hawker Brownlow Professional Learning Solutions. Marie is a certified trainer of Ruby Payne's work on Understanding Poverty and Bridges out of Poverty. Marie has a Bachelor of Social Work and a Certificate in Adult Education. She has worked in child protection, juvenile justice, disability and public housing. In later years, Marie worked as a project manager on I.C.T and other government projects.

Marie currently works part-time as the Manager of Neighborhood Renewal in Victoria, an initiative that works with residents and other stakeholders to address disadvantage in 21 sites across Victoria.

Marie is passionate about issues of social justice and social inclusion. She is experienced in community engagement, community action planning and governance and facilitates tailored interactive solutions to achieve change with communities and groups.

Marie is available for One or Two day Training or Customised Training to suit your organisation's needs.

## Registration details:

**Date:** Thursday 6 and Friday 7 September 2012

**Venue:** Hemisphere Conference Centre & Hotel  
488 South Road  
Moorabbin, VIC

**Time:** 9.00am – 4.00pm

**Cost:** \$550 (inc GST) per person  
This includes *A Framework for Understanding Poverty* and the *Workbook*.

**Inquiries:** Questions relating to this training should be directed to  
e: [info@hbpls.com.au](mailto:info@hbpls.com.au) p: 03 8558 2456  
[www.hbpls.com.au](http://www.hbpls.com.au)

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